

Tree Sale Information

Shed / Wagon:

The following items are available in the shed or on the wagon:

Razor Knives, Twine, Bow Saw, Lopper, Orange Tape, Permanent Marker

Sales / Prices:

Trees:

Greet the customers when they come in, tell them the large trees are typically located in the front along the racks closest to the parking lot, and the 6' – 8' trees are on their own racks, around the lot. The apartment-sized trees are along the fence closest to Lincoln Rd, and the table-top trees (Charlie-Browns) are along the fence closest to Codman Rd. Trees are priced according to height and classification. There is a price list on wagon for all trees. Measuring sticks are provided to measure the tree. Trees are measured before the bases are cut, and from the base of the tree to their tippy-top—from stem to stern. Trees are priced by the foot. No exceptions—check the price list posted on the wagon. Note: Please check the price per foot and let the customer know the price per foot as they are looking at the trees. This will help in their selection and should be no surprise when you give them the final price.

Some of the trees can be a little funky. They should be charged for by height, fullness, and form. Some are nice enough to sell at their posted price per foot, and some have skimpy, uneven branches, and can be discounted a buck a foot. You be the judge. If the tree is not so well formed, and the party wants it, but at a lower price, accommodate them, depending on the extent of the issues with their appearance, but don't give away the farm.

Ask if the customer wants an inch or more cut off the base of the tree so that the tree can draw water. Be sure to give the tree a good square cut so that it rests firmly in the customer's tree stand. Discard the cut-off base in the trash barrel. DO NOT throw them into the field.

Offer to load the tree onto the customer's car and tie it down tautly and securely, base forward. Use only the *boy scout provided* nylon twine to do this.

Wreaths:

When a customer has selected a tree, ask if they would like to purchase a wreath. We have both decorated and undecorated wreaths, 26", 36" and 42" OD (outside diameter) — NOT THE RING SIZE, WHICH IS ALSO ON THE TAG.

Ropes (Garlands)

We do not cut these shorter than 5 yds, and they are priced accordingly.

Once the tree is paid for, the customer may wish to pick it up later. Write the customer's name and number on a piece of orange tape and tie it to the tree.

- Only items that have been paid for can be put on hold.
- If anyone returns a tree for any reason, offer a full refund or another tree.
- Checks should be made payable to "BSA Troop 127"
- Trees may be delivered for a charge of \$ 10.00 inside Lincoln. This delivery will wait until one of the shift is available to do so, usually after the shift.

Cash Box:

- The cash box is to be secured to the wagon post by its cable and padlock.
- The key remains on a nail on the back of the wagon post. At the end of the day, close the lock on the cable, and place the key in the bottom of the cash box. Do not leave the cash box unattended, or at least keep your eyes on it. Walter will come by from time to time to take out cash, so as not to leave more than \$300 in it at any time.
- When not in the lot, the cash box is located at the Kusik's house at 209 Lincoln Road. Their home is about ½ mile from the tree lot across from Drumlin Farm on Lincoln Rd.
- The first shift of the day picks up the box, which will contain \$80 in small denominations for making change until your cash-flow picks up.
- The last shift of the day should return the cash box.

PLEASE:

- Turn on the lights when you open the lot — Day or Night. Turn the lights off at the end of the night. We are using the yellow switches on the ground breakers on the post. Push the button on each to turn on the lights and the opposite button to turn them off.
- When you go to the barn to stock up on wreaths for the wagon. Try not to track needles all over the place as you leave. If you do, sweep them up.
- Pre-cut orange twine a sufficient length to tie trees on car; drape them on the fence near the entrance.
- Make sure all the stands are full of trees, and enough wreaths are displayed on the wagon.
- Restock the racks with trees of the same label (brown/red). Make sure the racks are full at all times.
- When unwrapping trees throw the twine in the garbage barrel.
- Shake snow off the trees.
- Keep the lot neat and clean.
- Close the fence (so that it doesn't fall down), and turn off the lights at the end of the day.
- Empty the trash barrel in the dumpster behind the Scout House and return it to the tree lot.
- Return the cash box.